



Snyder & Associates
Impactful Solutions

GREAT LAKES INDIAN HOUSING ASSOCIATION · JULY 2026

Protect Your Housing Authority

Five Things Auditors Find — and **What's About to Change**

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INTRODUCTION

Why I Care About This

- **Business Processes & Client Supply Chain** — Snyder & Associates, Tribal Housing clients
- **CEO, Balcony Insights Systems** — software built specifically for Tribal Housing partnering with HUD
- **Nonprofit & government procurement educator** — Houston, TX
- **MBA · CSCP · CPSM · CTSC · CPSD**

"I see the same process failures in completely different organizations. Small control failures get very expensive."

THE PLAN

What You'll Leave With

PART 1

Five things auditors find — today

The failures I keep seeing in real files.

PART 2

What's changing — and when

Two hard dates: **9/30/2026** and **10/1/2026**.

PART 3

Where you may be overpaying

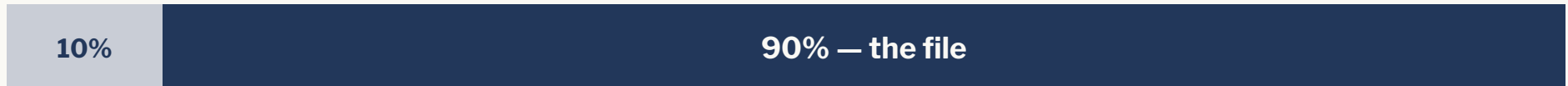
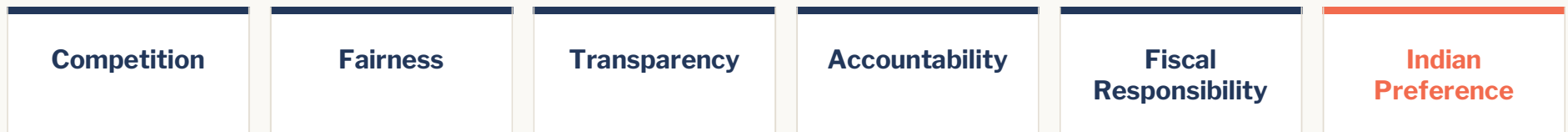
Cooperatives and unemployment.

You leave with a **checklist — not a lecture**. Free, and it cites every regulation.

THE 5-MINUTE VERSION

Procurement Isn't “Buying Things”

Procurement is how you **prove you spent the tribe's money correctly**. Six principles hold it up — none are about the purchase:



The purchase

Your procurement file is what the auditor actually sees

THE 5-MINUTE VERSION

The Regulatory Hierarchy — Which Rules Apply?

Tribal Policy & TERO

Can be more restrictive — never less

Program Rules

NAHASDA/IHBG (24 CFR 1000) · ICDBG (24 CFR 1003)

Federal — 2 CFR Part 200

The floor whenever federal dollars are involved

The most restrictive rule wins. You don't get to pick the easier one.

Before you ask “*how did we buy it?*” ask
“what money paid for it?” The funding
source decides the rulebook.

1

ISSUE #1

Your Inventory May Be Lying to You

Your financial statements assume your inventory count is true.
One quiet setting — **Unit of Measure** — can silently inflate it.



1 CASE = 6 EACH

If any step disagrees, every transaction can multiply.

ISSUE #1 · CASE STUDY

The \$1,000,000 Range

~\$1M

of inventory on a real client's books that did not physically exist — driven largely by one UOM configuration error

THE SYSTEM SAID

6

ranges on hand

WHAT ARRIVED

1

range on the shelf

It wasn't one item — the error ran all through the Item Master. Don't call security. **Check the Unit of Measure first.**

Fix: verify all four UOMs on your top 25 highest-dollar items · cycle-count · written approval on large adjustments

2

ISSUE #2

You Changed the Number — Not the Process

The federal thresholds moved **twice**. Has your written policy caught up?

WHAT	WAS	IS NOW	EFFECTIVE
Micro-purchase threshold	\$10,000	\$15,000	Awards on/after 10/1/2025
Simplified Acquisition Threshold	\$250,000	\$350,000	Awards on/after 10/1/2025
What it's called	"Small Purchase"	"Simplified Acquisition"	10/1/2024
Single Audit threshold	\$750,000	\$1,000,000	FY on/after 10/1/2024
Equipment / capital expenditure	\$5,000	\$10,000	10/1/2024
De minimis indirect cost rate	10%	15%	10/1/2024

Your tribal policy can still be lower — the most restrictive number wins.

ISSUE #2 · THE TRAP

You Changed the Number. Did You Change the File?

Raising your micro threshold to \$50,000 is a decision you have to **earn — every year.**

\$15,000

BASE

No competitive quotes if price is reasonable + documented.

up to \$50,000

SELF-CERTIFY — ANNUALLY

Justification + threshold ID + documentation (see below).

above \$50,000

ONAP MUST APPROVE IN WRITING

Letter from Authorized Tribal Official + tribal resolution.

The self-certification must document **ONE** of these:

Low-risk auditee per §200.520, most recent audit

Annual internal risk assessment ONAP Monitoring Plans — Financial (A) · Internal Controls (B) · Cash Mgmt (C)

Public institution higher threshold consistent with State law

Used the higher threshold but can't prove you met the requirements? **You never had it** — every purchase gets re-graded against the lower number.

3

ISSUE #3

Your Contractor's Payroll Is Your Compliance Problem

Contractor + every sub



Weekly certified payroll (WH-347)



YOUR finding. YOUR repayment.

WHAT I ACTUALLY SEE IN THE FIELD

✗ Payroll submitted late — or not at all

✗ Staff collect payroll — nobody reviews it

✗ Classifications don't match the work

✗ Subcontractor payroll simply missing

"Collecting payroll is not reviewing payroll."

NEW: full SSNs + home addresses no longer required
— use last 4.

ISSUE #3 · THE MYTH

Don't Let Them Play the “Owner” Game

HELLO, my name is

OWNER

DAVIS-BACON STILL APPLIES

Prevailing wage covers laborers & mechanics **regardless of the contract label** — sole proprietor, partner, LLC member, corporate officer. There is **no blanket exemption**.

HUD won't accept a payroll where owners certify paying *themselves* out of draws.
Narrow exception: a bona-fide sole proprietor with **no employees** on covered work.

WHEN THEY CLAIM “OWNER,” REQUIRE ALL THREE:

- 1 Proof of bona-fide ownership — license · EIN · operating agreement**
- 2 “Does this person employ anyone else on this job?”**
- 3 The determination in the file — not in someone's memory**

4

ISSUE #4

The Checklist Exists. Nobody Uses It.

PROCUREMENT
Solicitation & quotes

FINANCE
Invoice & payment

Who owns the complete file?

PROJECT MGMT
Contract & change orders

LABOR STANDARDS
Certified payrolls

Four drawers, four systems — the auditor gets **a scavenger hunt, not a file.**

*A checklist done after the fact is set decoration, not a control. The point is it forces the right order **while you work.***

ISSUE #4 · THE STANDARD

What the File Should Tell the Auditor

An auditor should understand the entire transaction **without interviewing a single employee.**

1 Why did we buy it?

2 What funding source paid?

3 What method — who could compete?

4 How did we evaluate?

5 Why did we select this vendor?

6 Was the price fair — how do we know?

7 Federal + tribal requirements met?

8 Did we receive what we paid for?

9 Was the contract properly closed?

Same arc for a
\$200 micro-purchase

and a
\$2,000,000 construction job.

**The depth changes —
the questions don't.**

FREE checklist

Method by method · every line cites its regulation — details at the end

PART 2 What's Changing — and Exactly Where It Stands

■ Law today
 ■ Proposed — could change or die
 ■ A date on the calendar

CHANGE	AUTHORITY	STATUS	WHEN
Tribes may use their OWN procurement policies	2 CFR 200.317	IN EFFECT	Since 10/1/2024
Thresholds: \$15K / \$50K / \$350K	2 CFR 200.320; PIH 2026-08	IN EFFECT	Since 10/1/2025
Davis-Bacon: 3 provisions vacated nationwide	AGC v. DOL (N.D. Tex.)	FINAL	6/24/2026
BABA: non-compliant products allowed	PIH 2024-35; Waiver 2025-12	EXPIRES	9/30/2026
OMB rewrite of ALL of 2 CFR 200 → “Uniform Grants Regulation”	91 FR 32198 (5/29/2026)	PROPOSED	Target 10/1/2026
NAHASDA Modernization — would exempt tribal housing from BABA	H.R. 8092 / S. 4276	INTRODUCED	In committee
HUD conforming rule for IHBG / ICDBG procurement	24 CFR 1000 / 1003	ANNOUNCED	TBD

Green = law today · Amber = proposed, could change or die · Red = a date on the calendar

PART 2 · THE BIG ONE

PROPOSED — NOT FINAL

OMB Is Rewriting ALL of 2 CFR Part 200

Published May 29, 2026 by OMB + ~41 agencies. Largest revision since 2013. Would be renamed the “**Uniform Grants Regulation.**”

WAS	WOULD BE
Status: guidance — each agency adopts separately	Binding regulation — OMB changes apply government-wide on one date
Cost-reimbursement contracts: permitted	“Strongly discouraged” — notify agency + written justification; may need prior approval
Domestic preference (§200.322): aspirational	Directive to build domestic content into awards where practicable
Small business (§200.321): examples given	Streamlined — the examples are removed
E-Verify: not required	REQUIRED for every recipient and subrecipient
Prohibited equipment (§200.216): telecom + video surveillance	+ FASC-prohibited drones — already required since 12/22/2025

Comments closed 7/13/2026 (~49,000 filed) · Target effective **10/1/2026** · Senate Democrats asked OMB to rescind (7/1/2026) · Expect litigation — **the date may slip.**

PART 2 · HARD DATE

IN EFFECT · HARD DATE

The BABA Cliff — September 30, 2026

Build America, Buy America: domestic iron, steel, construction materials & manufactured products on federally funded infrastructure.

	TODAY	AFTER 9/30/2026
Manufactured products	Non-compliant OK if obligated through 9/30/2026	NOT OK for funds obligated 10/1/2026+
Awards / subawards ≤ \$2.5M	Exempt	Still exempt — through 1/9/2030
Housing of 1–4 units	Treated as private homes — not subject	Unchanged
Housing of 5+ units	Public infrastructure — subject	Unchanged

DO THIS NOW: inventory every award obligated before 10/1/2026. The obligation date locks your treatment for the life of those funds.

WATCH: the NAHASDA bill would exempt tribal housing from BABA — but it is **not law**. Don't plan on it.

PART 2 · WATCH LIST

Congress and the Courts

NAHASDA Modernization Act of 2026

INTRODUCED

H.R. 8092 (Downing / Bynum, 33 co-sponsors) · S. 4276 (Murkowski / Schatz) · introduced 3/26/2026, in committee — no floor action

WOULD DO

- Exempt tribal housing projects from BABA
- Consolidate environmental review requirements
- Reauthorize IHBG through 2032 (House) / 2033 (Senate)
- 99-year leases on trust land (from 50)

Senate only: would let tribes AND tribal entities set their own procurement policies.

Davis-Bacon Litigation

FINAL 6/24/2026

AGC v. DOL — N.D. Texas, Lubbock Division · DOL did not oppose — conceded the provisions exceeded authority

VACATED NATIONWIDE

- ✗ Coverage of contractor-operated material suppliers
- ✗ Coverage of delivery truck drivers on jobsites
- ✗ Retroactive “operation of law” imposition (§5.5(e))

STILL IN FORCE: everything else in the 2023 rule — weekly certified payroll and NO owner exemption.

PART 2 · THE SLEEPER

IN EFFECT SINCE 10/1/2024

You May Already Be Able to Use Your Own Policy

“When conducting procurement transactions under a Federal award, a State or Indian Tribe must follow the same policies and procedures it uses for procurements with non-Federal funds.” — 2 CFR 200.317

HAVE your own policy?

Follow it — the same one you use for non-federal funds.

DON'T have one?

You default to §§200.318–200.327.

Either way you must still follow: §200.321 small business · §200.322 domestic preference · §200.323 recovered materials · §200.327 contract provisions

READ THE FINE PRINT: §200.317 gives this option to a “State or Indian Tribe” — subrecipients of a Tribe must follow §§200.318–200.327. Whether YOUR TDHE qualifies depends on how it’s organized. **Confirm with your Area ONAP in writing before you rely on it.**

PART 2 · ACTION

Your Compliance Checklist for What's Changing

Every item below is on the free checklist — with its citation.

- ☐ Update written policy to \$15K / \$50K self-cert / \$350K · 2 CFR 200.320
- ☐ Above \$50K? Tribal Official letter + resolution + ONAP approval on file · 200.320(a)(1)(v)
- ☐ Inventory every award obligated BEFORE 10/1/2026 — lock BABA treatment · PIH 2024-35
- ☐ Ask Area ONAP in writing whether your entity may use §200.317 · PIH 2026-08 §V
- ☐ Keep collecting AND reviewing weekly certified payroll · 29 CFR 5.5(a)(3)
- ☐ Watch for E-Verify enrollment — proposed for all recipients/subs · 91 FR 32198
- ☐ Date self-cert THIS year — attach low-risk auditee OR ONAP Plans A/B/C · PIH 2026-08 §III.A
- ☐ Rename “Small Purchase” → “Simplified Acquisition” throughout · 200.320(a)(2)
- ☐ Document a BABA applicability determination on EVERY project · 2 CFR Part 184
- ☐ Check every drone against the FASC prohibited list · 200.216; ASDA 2023 §1825
- ☐ Re-examine cost-reimbursement contracts if the UGR is finalized · proposed §200.320
- ☐ Calendar two dates: **9/30/2026** (BABA) and **10/1/2026** (UGR target)

Every line cites its regulation on the free checklist

5

ISSUE #5 · PART 3

You're Paying for Things Nobody Has Evaluated

Procurement isn't only compliance — it's cost. **Every dollar saved stays available to serve tribal families.**

DOOR #1

Cooperative Purchasing

How you buy

DOOR #2

Unemployment Coverage

How you pay for risk

"I'm not telling you to switch. I'm asking whether anyone has evaluated the options."

ISSUE #5 · DOOR #1

Cooperative Purchasing: The Bid Someone Else Already Ran

HOW IT WORKS

1 Another government runs the competitive bid

2 You register — free (Sourcewell)

3 You buy off that awarded contract

4 The contract # goes in your procurement file

Federal (NAHASDA/IHBG) dollars? **Not a free pass** — still confirm competition, price reasonableness & Indian Preference.

PROGRAMS IN THIS ROOM

Sourcewell

every state · tribes explicitly
eligible · **FREE**

Michigan

MiDEAL — tribes eligible

Wisconsin

VendorNet Cooperative

Minnesota State Cooperative Purchasing Venture

Iowa

DAS Cooperative Purchasing

Indiana

IDOA Quantity Purchase Awards

Unemployment: An Option Most Employers Don't Have



Federal law **requires states to give tribes a choice:** pay the tax — or reimburse actual benefits.

OPTION 1 — CONTRIBUTE (the tax)

You pay a tax rate into the state's trust fund alongside every other employer. **Your rate is set partly by the fund's health — not just your own claims.**

- Elect separately for the tribe AND each wholly-owned subdivision or enterprise
- State law controls WHEN you can convert — may require a payment bond

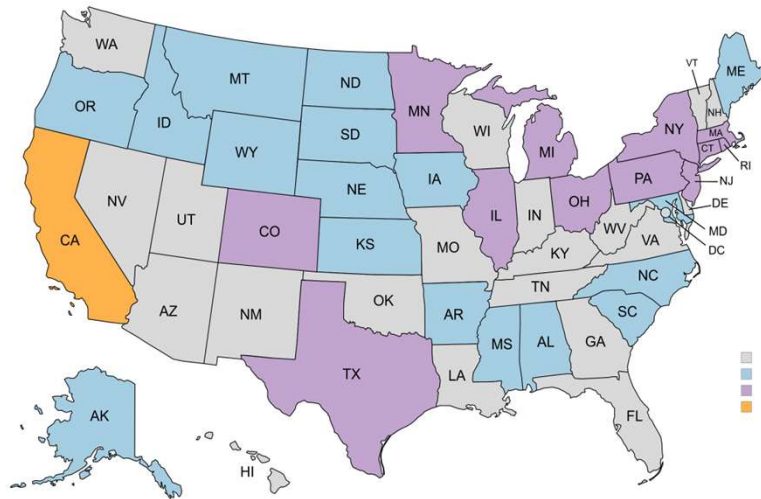
OPTION 2 — REIMBURSE (payments in lieu)

You pay no tax. You repay the state 100% of the actual benefits **your own former employees draw. Your cost is your own experience — nobody else's.**

- Reimbursing = 100% of benefits paid — no cap on total employer liability
- Miss a payment 90 days after notice → lose the exception, become subject to FUTA

“When did anyone last **independently evaluate how your Housing Authority pays for unemployment risk?”**

What “Solvency” Actually Means



Created with mapchart.net

- AHCM 1.0+ — healthy
- AHCM 0.50–0.99 — below standard
- AHCM ≤ 0.49 — very thin
- At risk / owes the federal gov't

Minnesota Michigan Wisconsin Indiana Iowa

AHCM per U.S. DOL State UI Trust Fund Solvency Report · 1.0 = DOL minimum · Title XII advances per 42 USC 1321 · Source: First Nonprofit

ISSUE #5 · THE TRADE-OFF

What That Means for Your Budget

The state fund runs thin



The state must refill it



It raises rates on **EVERY** employer in the pool



Your rate can rise even if **YOU** never had a claim

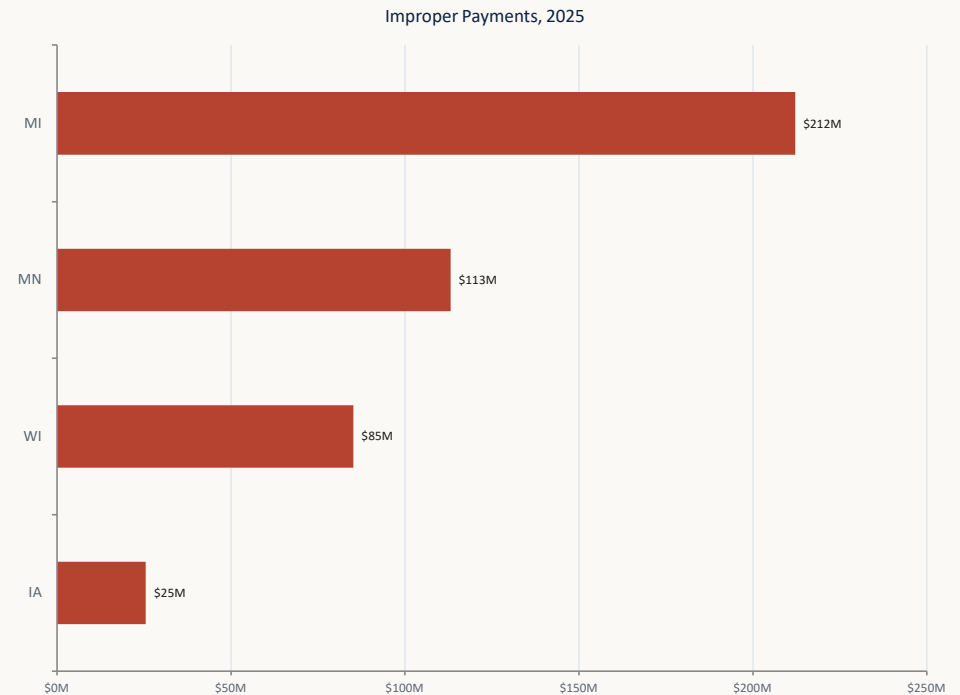
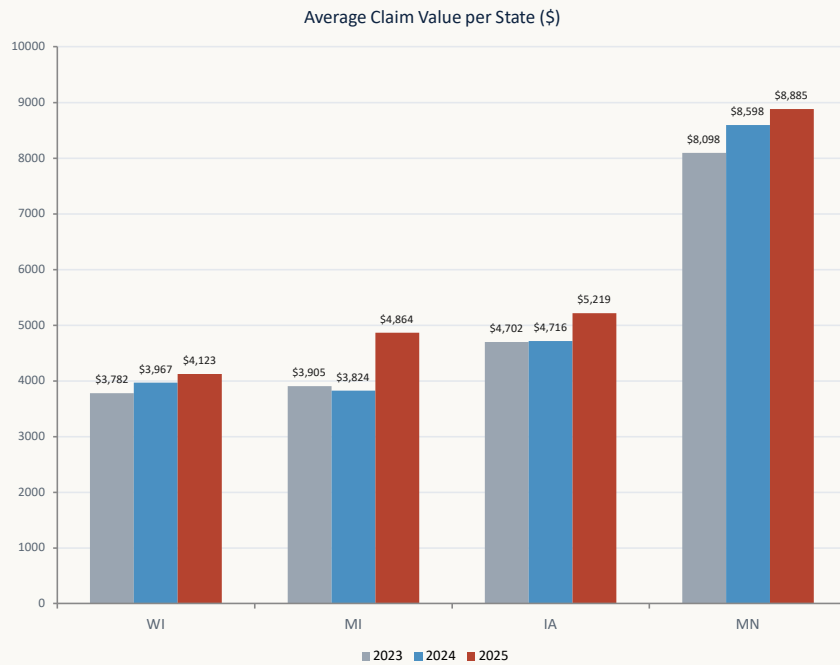
The tax is **predictable** — but **pooled**.
Reimbursing is **your own experience** —
but **variable**.

MINNESOTA — AVERAGE COST PER EMPLOYEE



ISSUE #5 · THE SCORECARD

The Rest of the Picture



*These are state averages — **not your number**. That IS the point: nobody should decide this off my chart. Go get YOUR number.*

ISSUE #5 · THE SCORECARD

The Honest Pros and Cons

Paying the Tax (contributing)

PROS

- + Fixed, predictable annual cost
- + No risk beyond your assigned tax rate

CONS

- The fund's solvency sets your rate
- Costs are pooled with every other employer
- Cost can rise even if YOUR experience improves
- Cash-flow strain — most tax paid by mid-year

Reimbursing (payments in lieu)

PROS

- + Often lower total cost
- + Insulated from the state fund's solvency
- + There's a limit on any individual claim

CONS

- Unlimited total employer liability
- Much harder to budget accurately
- Exposure to severe cost swings
- Internal audit responsibilities fall on you

*"I'm not telling you to switch. I'm asking whether anyone has **evaluated** it — the answer may be that what you do now is best, but you should know that because you looked."*

RECAP

The Five, in Plain English

- 1** **Your inventory may be lying to you.** Check the Unit of Measure before you blame a person.
- 2** **You changed the number — not the process.** \$15K / \$50K self-cert dated THIS year / \$350K.
- 3** **Your contractor's payroll is your problem.** Collecting isn't reviewing. "Owner" isn't a magic word.
- 4** **The checklist exists. Nobody uses it.** Current, completed, and actually used — or it's decoration.
- 5** **You're paying for things nobody has evaluated.** Cooperatives. Unemployment. Go get your own number.

AND: the rules are moving under you. 9/30/2026 — BABA. 10/1/2026 — the rewrite.

THIS WEEK

Your Monday Morning Action Plan

Not one requires hiring a consultant or buying software. Start the first before lunch.

- | | | |
|----------|--|---|
| 1 | Pull five procurement files at random. Don't let staff pick them. Run each against a current checklist. | 1 hour · You + procurement |
| 2 | Put your policy next to \$15K / \$50K / \$350K. Does it match? Is your self-certification dated THIS year? | 30 min · You + finance |
| 3 | Reconcile your top 25 highest-dollar inventory items. Count them. Verify all four UOMs. Find the CAUSE before you adjust. | Half a day · Warehouse + finance |
| 4 | List every award obligated before 10/1/2026. That date locks your BABA manufactured-products treatment. | 1 hour · Finance + PM |
| 5 | Keep Current on Changes Coming. | 10 min · You |

If you do only one thing: do #1 — before lunch tomorrow.

Protect Your Housing Authority.

- Update your files.
- Verify your thresholds against CURRENT rules.
- Watch your inventory.
- Hold your contractors accountable.
- Evaluate the options you've never looked at.

Every dollar protected through better procurement is a dollar that stays home — and serves a tribal family.



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Impactful Solutions

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FREE PROCUREMENT CHECKLIST



Every method · Davis-Bacon & BABA · a full “what changed” tab · every line cites its regulation.

Scan or email — one condition: keep it current.